

# Tiri At a Glance



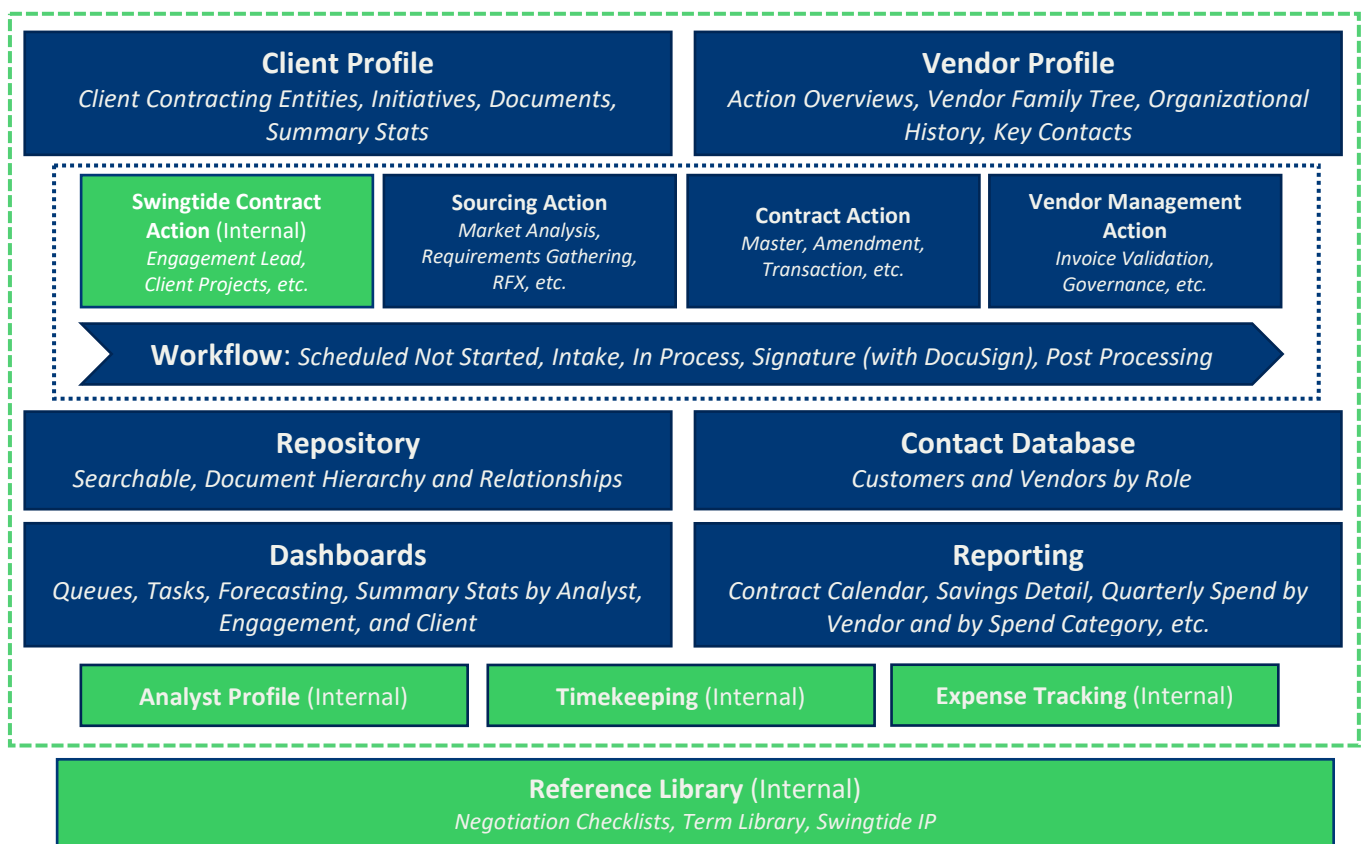
## Background

Swingtide is growing. As our shared resources serve many clients, automation was needed to support all aspects of sourcing, contracting, and vendor management (which we refer to as CVLM or Complete Vendor Lifecycle Management).

An exhaustive search of the market confirmed there were no existing products or combination of products to meet our needs. Most market solutions offered a repository with limited workflow, no support for vendor management, and lacked the needed real-time reporting. None offered the controls needed to maintain data integrity nor provided the security needed to protect the confidentiality across multiple clients.

Tiri went live June 1, 2020 internally and continue to add clients every month.

## Tiri Structure



## Benefits

Tiri changes the way vendors can be engaged and managed and puts the client in control.

- **Improved Delivery:** Allows Swingtide to deliver CVLM services more efficiently for all clients (from single transaction to additional client capacity to full business process outsourcing)
- **Increased Value:** Leverages experience across analysts and clients
- **Improved Negotiations:** Enables increased leverage for clients by providing all the needed information to negotiate while eliminating surprises with a comprehensive, long-term calendar of actions
- **Improved Financial Forecasting:** Converts static contract information to useful financial forecast data
- **Improved Vendor Relationships:** Integrates actions and information across the life cycle
- **Data Integrity:** Processes and controls that make everything useful